

Using Questions in Evangelism

By Pastor Brian

In an effort to help us grow in our GOING value, here are some examples of how you and I can use questions effectively. Generally speaking, *why* and *how* questions are better because they are more open ended.

- When an atheist asks, *“Why is there so much evil in the world?”* you could reply, *“It’s perplexing isn’t it? How does your atheism account for why terrible things happen?”*
- When a co-worker declares that all religions are the same, smile and simply ask, *“How do you know that?”*
- When someone says that churches are filled with hypocrites, you could respond this way, *“Why don’t you join us and then we’ll have one more?”*
- When someone sarcastically asks, *“So I suppose you think all those sincere followers of other religions are going to hell?”* you could respond with, *“Do you believe in hell?”*
- When you hear someone say that all people are basically good, you could respond with, *“Really? What about Osama bin Laden?”*
- If you’re faced with a really difficult question, you could reply, *“Wow, that is a really deep question. Can you unpack that some more?”*
- When someone makes a very bold statement about what they believe, you could say, *“Can you explain that to me? How did you come to believe that?”*
- When you hear a classmate make a statement related to sexuality, you could say, *“That’s one way to think about it, but isn’t it possible that God has something to say about marriage?”*
- As people are talking about the Hurricanes in Texas and Florida, you could ask, *“I heard that Christian ministries are providing more relief work than FEMA is. Why do you think that is?”*
- When talking to a Buddhist who is going through a difficult time, you could smile and gently ask, *“How’s your Buddhism working out for you right now?”*
- When speaking to a Hindu about all the gods in his religion, you could ask, *“How do you know which god to pray to?”*
- This question often leads to a deeper conversation: *“Where would you say you are on your spiritual journey?”*
- It’s always good to have the questions from *Evangelism Explosion* ready to go. Here’s the first one: *“If you were to die tonight, do you know for sure that you’d go to heaven?”*
- Here’s the second one, *“When you die and are standing before God and He asks, ‘Why should I let you into heaven?’ what would you say?”*
- When someone is expressing some sadness or sorrow or you detect some worry, gently ask, *“Can I pray for you right now?”*